

# MARKET REPORT

## GUELPH & TOWNSHIPS

# 3<sup>RD</sup> QUARTER 2021

MEDIAN  
Sale Price

AVERAGE SALE  
Price per Sqft

NUMBER OF  
Listings

NUMBER OF  
Sales

### CITY OF GUELPH

9 DAYS ON MARKET

**\$705,500**

▲ 16.6% ▼ 1.0%  
vs. Q3 2020 vs. Q2 2021

**\$456**

▲ 13.2% ▲ 0.9%  
vs. Q3 2020 vs. Q2 2021

**751**

▼ 22.7% ▼ 34.8%  
vs. Q3 2020 vs. Q2 2021

**647**

▼ 21.6% ▼ 29.2%  
vs. Q3 2020 vs. Q2 2021

### CENTRE WELLINGTON

10 DAYS ON MARKET

**\$752,500**

▲ 19.4% ▼ 1.6%  
vs. Q3 2020 vs. Q2 2021

**\$448**

▲ 5.4% ▼ 0.7%  
vs. Q3 2020 vs. Q2 2021

**152**

▼ 27.6% ▼ 33.3%  
vs. Q3 2020 vs. Q2 2021

**143**

▼ 18.8% ▼ 25.1%  
vs. Q3 2020 vs. Q2 2021

### GUELPH/ ERAMOSA

13 DAYS ON MARKET

**\$1,095,000**

▲ 35.4% ▼ 2.2%  
vs. Q3 2020 vs. Q2 2021

**\$494**

▲ 7.9% ▼ 4.6%  
vs. Q3 2020 vs. Q2 2021

**67**

▼ 20.2% ▼ 2.9%  
vs. Q3 2020 vs. Q2 2021

**44**

▼ 25.4% ▼ 29.0%  
vs. Q3 2020 vs. Q2 2021

### PUSLINCH

18 DAYS ON MARKET

**\$955,000**

▼ 9.5% ▼ 23.1%  
vs. Q3 2020 vs. Q2 2021

**\$489**

▼ 6.1% ▲ 7.9%  
vs. Q3 2020 vs. Q2 2021

**46**

▼ 14.8% ▼ 37.0%  
vs. Q3 2020 vs. Q2 2021

**39**

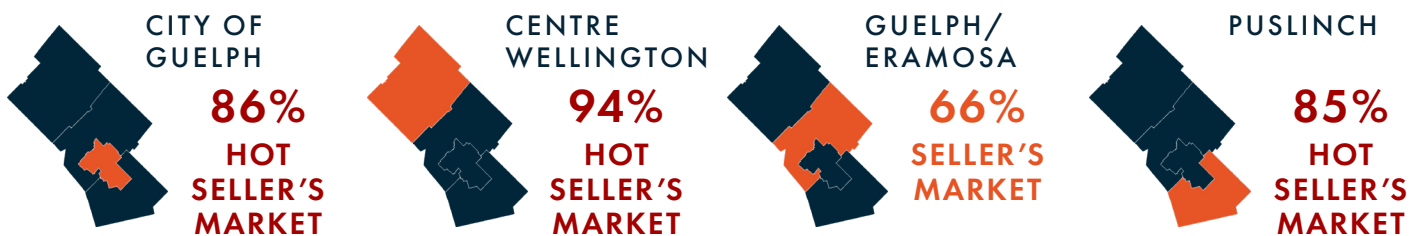
▼ 7.1% ▼ 25.0%  
vs. Q3 2020 vs. Q2 2021

NOTE: Statistics based a significantly low number of properties may not be accurately representative of market trends.

## CURRENT MARKET CONDITIONS

### Sales to New Listing Ratio

This ratio – number of sales divided by number of new listings – over a 3 month period is a great indicator of how balanced a market is. A **balanced market** has a ratio between 40% and 55%.



MARKET STATISTICS AND ANALYSIS COMPILED BY HOME GROUP REALTY

Based on sales data from Ontario Regional Technology and Information Services MLS® for all residential properties in the City of Guelph and Municipalities of Centre Wellington, Guelph/Eramosa and Puslinch from July 1st, 2020 to September 30th, 2021. Data not independently verified. For information purposes only. Compiled October 2021.

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